



The Source for Audio Visual Solutions!®



**Maryland Educational Enterprise Consortium (MEEC)
University System of Maryland (USM)
Towson University Contract# TU-2501
Audio Visual Hardware & Services**

Manufacturer	Brief Product Offering	Discount off List Price
Absen	LED Display Screen and LED Video Wall Displays and Solutions	2%-40%
Airtame	Wireless Presentation and Digital Signage Platform	5%-35%
Allen & Heath	Mixing for Live Sound, Permanent Installation, Broadcast, & Recording Studios	2%-25%
AMX	Control Systems for A/V, Projection, Screens, and Lighting	5%-25%
Anchor Audio	Portable Sound Systems for Small-Large Audience Size	5%-30%
AtlasIED	Speakers, Microphones, Equipment Stands, & Enclosure Systems	5%-40%
Audio Technica	Wired & Wireless Microphone Systems, Headphones, and Accessories	3%-40%
AVFI	Display Carts, Video and Huddle Room Tables, & Accessories	5%-45%
AVer	Visual Collaboration Solutions USB, PTZ, and Document Cameras	1%-15%
Axis	Network Based Video Cameras, Access, Intercoms and Audio Systems	3%-25%
Barco	Projection, Image Processing, Displays, and Video Walls	5%-35%
Behringer	Installed Sound, Live Portable Sound, Recording, and Broadcast	2%-25%
Biamp	Audio Amps & Mixers, Digital Signal Processors, Room Combining	5%-40%
Blustream	Video of IP, HDMI and USB Distribution, Audio Integration	2%-20%
Bose (Commercial)	Loudspeakers and Sound Systems for Music and Speech	5%-35%
BrightSign	State-Of-The-Art Digital Signage Media Players	5%-25%
BTX	A/V Equipment, Wireless Collaboration, AV over IP, Streaming, PTZ Cameras	1%-25%
C2G (formerly Cables-To-Go)	Computer, HDMI, VGA, USB, Ethernet, and Audio/Video Cables	5%-45%
Canon	Business and Industrial Digital Imaging Products	3%-20%
Chauvet	Professional Lighting Products and Accessories	5%-20%
Chief	Professional Mounting Solutions for TV, Projectors, & Displays	5%-40%
Christie	Projectors, Digital Cinema Devices, Line Array Audio	2%-30%
Cisco	Video and Audio Conferencing Solutions	3%-25%
ClearOne	Media Collaboration, Professional Audio, UC Voice, Media Streaming	5%-35%
ClearTouch	Interactive Flat Panel Technology Solutions	5%-35%
Comprehensive	Audio/Video Cables, Connectors, Lights, Batteries, Switchers & more	5%-40%
Conen Mounts	Electric Height Adjustable Wall Mounts and Mobile Carts	1%-30%
ConnecTrac	Versatile Flex Raceway Systems	3%-30%
Contemporary Research	HD and TV Tuners, Closed-Captioning Devices, and More...	5%-30%
Copernicus	Interactive Whiteboard & Flat Panel Carts and Storage Solutions	5%-25%
Crestron	Control Systems for A/V, Projection, Screens, and Lighting	5%-40%
Crown	Amplifiers, Microphones and System Solutions	5%-35%
Da-Lite	Professional Projector Screens and AV Furniture	5%-35%
Denon Pro	Professional Audio Products CD/Cassette/Digital Recording	5%-30%
Draper	Motorized, Manual, Fixed, and Portable Front and Rear Screens	5%-35%

Baltimore Regional Office

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Harrisburg Regional Office

4700 Westport Drive, Suite 1500 Mechanicsburg, PA 17055
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Elmo	Digital/Analog Visual Presenters, Video, Conferencing Cameras	5%-25%
Epson	Multimedia and Interactive Projectors and Displays	5%-35%
Exact Furniture	Podiums, Lecterns, Credenzas/Enclosures, Touch Screen Furniture	5%-35%
FrontRow	Intercom, Paging, Bells, Mass Notifications, Classroom Sound Projects	1%-20%
FSR	Scalers, Switchers, Floor-Wall-Table Boxes, Cat-5 Solutions	5%-35%
Hovercam	Document Cameras, Digital Podiums, and Interactive Displays	2%-20%
Immersive Reality	Virtual Reality without the Goggles.	2%-20%
IPEVO	Classroom Management and Document Camera Techology	2%-25%
Jabra	Video Conferencing, Panacast Camera, Audio Solutions	1%-25%
JBL (Professional)	Commercial Audio Products including Speakers and Accessories	5%-30%
JVC	Professional and Broadcast Presentation Audio/Video Equipment	2%-25%
KanexPro	Audio/Video Connectivity Products and Accessories	5%-25%
Kramer	Distribution Amps, Switchers, Processors, and Interfaces	5%-35%
LG	Digital Signage and Commercial Displays for Video Walls	5%-25%
Liberty AV Solutions	Bulk Wire, Connectors, Wall Plates, Panels, and More...	5%-30%
Listen Technologies	Assistive Listening Systems, Classroom & Conference Products	5%-35%
Lumens	Portable and Ceiling Document Cameras and HD PTZ Cameras	5%-30%
Luxor	TV Carts, Utility Furniture, TV/Projector Mounts, Screens and More...	5%-30%
Luxul	Wireless Products for Commercial Installations	3%-30%
Mackie	Compact Pro Audio Mixers, Loudspeakers, and Studio Monitors	5%-35%
Marshall Electronics	Rack Mountable LCD Panels for Video and Data	5%-30%
Marshall Furniture	Custom Lecterns and Presentation Furniture	5%-25%
Mersive	Wireless Collaboration Software for Conference & Classrooms	5%-25%
Middle Atlantic	Racks, Enclosures, Support, and Protection Products	5%-40%
NB Cart	Fixed Height, Adjustable, and Electric Display Carts	1%-15%
Netgear (Pro AV)	Networking Products for Professional A/V	2%-25%
Newline	Interactive Touch and Commercial Display Technology	2%-25%
Nureva	Advanced Audio and Video Conferencing Equipment, Camera Tracking	2%-25%
OneScreen	Interactive Displays and OneScreen Collaboration	3%-30%
Panasonic	Multimedia Projectors & Displays, Live Production Cameras	5%-45%
Peerless-AV	Mounts and Mounting Accessories, Outdoor Displays, Kiosks	5%-35%
Philips	Professional Displays and Digital Signage Solutions	5%-25%
Planar	Digital Displays for Professional Applications & Video Walls	5%-20%
Poly (Polywell)	Video and Audio Conferencing Solutions	5%-25%
Qomo	Interactive Collaboration Display and Camera Technology	5%-25%
QSC	Power Amplifiers, Loudspeakers, Signal Processing, Digital Mixers	5%-35%
RDL (Radio Design Labs)	Precision Audio and AV Interface Products	5%-25%
Roland	Digital Announcement Recorders, Digital Audio Mixing and Distribution	3%-20%
Samsung	Digital Signage and Commercial Displays for Video Walls	5%-40%
Sennheiser	Wired & Wireless Audio, Microphones, Mixers, and Headphones	2%-30%

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Sharp/NEC	High Performance Industrial TFT-LCD Displays	5%-35%
Shure	Wireless Audio, Microphones, Mixers, Audio Processors	5%-35%
Smart Technologies	Collaboration Software, Interactive Displays and Whiteboards	5%-35%
Sonic Shock	Anti-Theft Alarms to Secure Televisions, Projectors, & Computers	5%-25%
Sony	TV, Blu-Ray, DVD, Projectors, Audio, Microphones, Headphones, Cameras	5%-25%
Soundcraft	Professional Audio Mixing Consoles for Live Sound/Theater/Broadcast Events	2%-25%
Spectrum Industries	Conference & Training Room, Collaboration & Educational Furniture	5%-35%
Tascam	Pro Audio Mixers, Recorders, CD, Cassette, MiniDisc and Accessories	5%-25%
Tec Nec	Cables, Connectors, Lights, Batteries, Switchers, & More...	5%-30%
Televic	Wired, Wireless, and Multimedia Conferencing Solutions	5%-25%
TOA	Amplifiers, Speakers, Microphones and Digital Processors	2%-30%
Vaddio	Cameras, Camera Extension Systems, Controllers, & Switchers	5%-30%
ViewSonic	Professional Monitors, Interactive Touch Screens, and Projectors	5%-35%
Visix	Digital Signage Products and Software Solutions	5%-25%
Visual Sound	Video Wall Processor, Audio/Video Equipment Product and Accessories	5%-35%
Watchfire	LED Signage, Digital Scoreboards, and Indoor/Outdoor Video Displays	2%-30%
Williams Sound	Assistive Listening, Large Area Listening Systems, and Accessories	5%-30%
Winsted	Technical Furniture and Modular Workstations	5%-25%
Wolfvision	Visualizers, Camera, and Wireless Presentation Solutions	5%-25%
Yamaha	Mixers, Processors, Power Amplifiers, Speakers, and More...	5%-25%
Yealink	Video Conferencing, Video Collaboration, Conferencing Equipment	2%-25%

Services available under this contract include but are not limited to: Needs Assessment, System Solutions & Design, Engineering, Project Management, Installation, Cabling, Fabrication, Control System Configuration & Programming, System Commissioning, Product & System Training, System Warranty, Repairs, and Maintenance.