



The Source for Audio Visual Solutions!®

**Hunterdon County Educational Services Commission**  
**Cooperative Purchasing #34HUNCCP**  
**Contract #HCEC-CAT-19-09**  
**Interactive Technology for Classrooms & Meeting Rooms**

Manufacturer	Product Description	Percentage% Discount
AKG	Studio Microphones, Broadcast, and Live Sound Equipment	15%
AMX	Control Systems for A/V, Projection, Screens, and Lighting	20%
Anchor Audio	Portable Sound Systems for Small-Large Audience Size	10%
AtlasIED	Speakers, Microphones, Equipment Stands, & Enclosure Systems	20%
Audio Enhancement	Audio Solutions, Intercom, Paging, Bells, and SAFE Alerts	20%
Avantis (ClassVR)	Virtual and Augmented Reality for Education and Training	1%
AVF	Display Carts, Video and Huddle Room Tables, & Accessories	15%
Barco	Projection, Image Processing, Displays, and Video Walls	2%
Biamp	Audio Amps & Mixers, Digital Signal Processors, Room Combining	15%
Bose (Commercial)	Loudspeakers and Sound Systems for Music and Speech	15%
Boxlight (Lab Disc)	Portable STEM Lab Includes Library of Lessons	5%
Bretford	TV & Utility Carts, Technology Furniture, Tables, Mounts, & Lecterns	15%
BrightSign	State-Of-The-Art Digital Signage Media Players	5%
BSS Audio	High Quality Audio Signal Processing and Network Audio	15%
C2G (formerly Cables-To-Go)	Computer, HDMI, VGA, USB, Ethernet, and Audio/Video Cables	30%
Chauvet	Professional Lighting Products and Accessories	15%
Chief	Professional Mounting Solutions for TV, Projectors, & Displays	25%
Clary Icon	Interactive Displays and OneScreen Collaboration	3%
ClearOne	Media Collaboration, Professional Audio, UC Voice, Media Streaming	5%
ClearTouch	Interactive Flat Panel Technology Solutions	10%
CleverTouch	Large Format Interactive Touchscreens	10%
Community	Innovative Loudspeaker System for Installed Sound Applications	15%
Comprehensive	Audio/Video Lights, Cables, Connectors, Batteries, Switchers & more	10%
Conen Mounts	Professional Monitor Stands and TV & Display Wall Mounts	5%
Contemporary Research	HD and TV Tuners, Closed Caption Devices, and More...	5%
Copernicus	Storage Solutions, Interactive Whiteboard & Flat Panel Carts	5%
Crestron	Control Systems for A/V, Projection, Screens, and Lighting	25%
Crown	Amplifiers, Microphones and System Solutions	5%
Da-Lite	Professional Projector Screens and AV Furniture	15%
DBX	Digital Processors, Noise Reduction, and EQ Equipment	15%
Denon-Marantz	Professional Audio Products CD/Cassette/Digital Recording	5%
Draper	Motorized, Manual, Fixed, and Portable Front and Rear Screens	10%
Eiki	Multimedia Projectors & Accessories for Display Solutions	5%
Elmo	Digital/Analog Visual Presenters, Video, Conferencing Cameras	5%
Epson	Multimedia and Interactive Projectors and Displays	5%
Exact Furniture	Podiums, Lecterns, Credenzas/Enclosures, Touch Screen Furniture, etc.	20%

Broomall Corporate Office  
 485 Park Way, Broomall, PA 19008  
 Phone 610-544-3385 Fax 610-544-3385

Baltimore Regional Office  
 1642 Sulphur Spring Road, Baltimore, MD 21227  
 Phone 410-737-0130 Fax 410-737-0188

Harrisburg Regional Office  
 4700 Westport Drive, Suite 1500  
 Mechanicsburg, PA 17055  
 Phone 717-620-5400 Fax 717-620-5401

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Manufacturer	Product Description	Percentage% Discount
Extron	Interfacing, Switching, and Distribution Products	25%
Frontrow	Classroom Audio Systems and School AV Solutions	1%
Hamilton-Buhl	Electronics and Presentation Equipment for Education Industry	5%
Hitachi	LCD & DLP Projectors and Interactive Flat Panel Solutions	15%
Hovercam	Document Cameras, Digital Podiums, and Interactive Displays	5%
HRT	Huddle Hub Multi-Room Wireless Presentation System	5%
Infocus	Projectors, Interactive Displays, Display Wall Processors	20%
JBL	Commercial Audio Products including Speakers and Accessories	15%
KOH	Rail and Bracket Kits for Sliding, Fixed, Height Adjustable Boards	5%
Kramer	Distribution Amps, Switchers, Processors, and Interfaces	7%
LG Electronics	Digital Signage and Commercial Displays for Video Walls	1%
Listen Technologies	Assistive Listening Systems, Classroom & Conference Products	15%
Lumens Integration	Portable, Desktop, and Ceiling Document Cameras	5%
Luxor	TV Carts, Utility Furniture, TV/Projector Mounts, Screens and More...	20%
Mackie	Compact Pro Audio Mixers, Loudspeakers, and Studio Monitors	15%
Marshall Electronics	Rack Mountable LCD Panels for Video and Data	20%
Marshall Furniture	Custom Lecterns and Presentation Furniture	5%
Media Vision (Taiden)	Wired, Wireless, and Multimedia Conferencing Solutions	5%
Mersive	Collaboration Software for Wireless Connections to Any Screen	5%
Middle Atlantic	Racks, Enclosures, Support, and Protection Products	5%
Mitsubishi Electronics	Video Walls, Screen Rooms, and Visual Display Solutions	5%
NEC Display	Multimedia Projectors, Digital Displays, and Signage Solutions	1%
NewTek (Tricaster)	Live and Post Production Video Tools and Visual Imaging Software	5%
Panasonic	Multimedia Projectors & Displays, Live Production Cameras	10%
Peerless AV	Mounts and Mounting Accessories, Outdoor Displays, Kiosks	20%
Pi-Top	Computer Science and STEAM Learning Tools	1%
Planar-Leyard	Digital Displays for Professional Applications & Video Walls	5%
Polycom	Video and Audio Conferencing Solutions	15%
QSC	Power Amplifiers, Loudspeakers, Signal Processing, Digital Mixers	5%
Robotics	STEM Robotics Technology and Engineering Education	1%
Roland	Professional Audio Digital Mixing Systems, Consoles, and Recorders	1%
RP Visual Solutions	Mounting Solutions for Video Wall Displays	5%
RWH Products	Podiums, Technology Furniture, Rack Cabinets, and More...	5%
Samsung	Digital Signage and Commercial Displays for Video Walls	1%
Scala	Multimedia Software for Digital Signage Applications	1%
Sharp	High Performance Industrial TFT-LCD Displays	10%
Shure	Wireless Audio, Microphones, Mixers, Audio Processors	15%
Spectrum Industries	Conference & Training Room, Collaboration & Educational Furniture	10%
Tec Nec	Cables, Connectors, Lights, Batteries, Switchers, & More...	5%
V-Brick	Modern Enterprise Video Platform for Live Webcasting & On Demand	1%
Vaddio	Cameras, Camera Extension Systems, Controllers, & Switchers	4%
Visix	Digital Signage Products and Software Solutions	3%



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Manufacturer	Product Description	Percentage% Discount
Visual Sound	Video Wall Processor	5%
Williams Sound	Assistive Listening, Large Area Listening Systems, and Accessories	10%
Winsted	Technical Furniture and Modular Workstations	3%
Wolfvision	Visualizers, Camera, and Wireless Presentation Solutions	1%
Yamaha	Mixers, Processors, Powers Amplifiers, Speakers, and More...	5%
ZSpace	Virtual and Augmented Reality for Education and Training	1%

**In conjunction with the Products Visual Sound provides on the HCESC-CAT-19-09 Contract, we have been approved to offer Set-up and Installation. Visual Sound will include within it's proposal the equipment and support being offered based on the Customers needs.**

**Installation:** Assembly, building, and integration of audiovisual equipment in the most efficient, effective, and highest quality of workmanship in order to meet and exceed specifications set by the Manufacturer and Statement of Work.

**Project Support:** Project Manager works with the Customer and all involved members of the Visual Sound team to assure the project meets and exceeds the Statement of Work agreed to from beginning to final completion and sign-off.

**Engineering:** - Our industry certified Engineers provide pre sales and post sales services. We design and build custom Audio Visual systems that encompass the functionality our customer has envisioned.

**Programming:** Control system design, software development, configuration, and integration for custom audio and video systems. Visual Sound's programmers will custom design Control Panels to operate multi-faceted systems with the touch of a button.

**Fabrication:** Perform in-house system equipment building, set-up, and system testing for proof of performance prior to implementation and installation on-site at Customer's location.

**Commissioning:** Verification of system performance after installation has been completed at Customer site to ensure the system is functioning according to Manufacturer, Industry, and Statement of Work standards.

**Training:** On-Line and On-Site Professional Development custom programs to improve Customer understanding of equipment, software, and system utilization.